



EU MAKES BUSINESSES IN AZERBAIJAN STRONGER



The EU provides **Azerbaijani companies with funding, training, and export support** to new markets through the **EU4Business initiative**

WHO HAS ALREADY BENEFITED?



IBRAHIM ALISOY
FURNITURE MANUFACTURER

received **EU funding** and **EBRD expert advice** to introduce a resource planning system. Now his company has cut delivery times and secured a major export contract.



NIGYAR KOCHARLI
BOOK SHOP OWNER

introduced an IT system with **EU funding and expert advice from the EBRD**. Now Nigyar has a bookshop chain of 5 stores and even two book cafés.



RIZVAN GARAYEV
BAKER AND CAFÉ OWNER

expanded his father's café and bakery when he took over the business, thanks to a **loan from the EU**. Now he has restaurants in several cities and employs 22 people.

EU4BUSINESS IN FIGURES (2009-2016):



 <p>BETTER ACCESS TO FINANCE</p>	 <p>IMPROVED BUSINESS SKILLS</p>	 <p>BETTER ACCESS TO NEW MARKETS</p>
<ul style="list-style-type: none"> • Micro credits for setting up or developing a small business 	<ul style="list-style-type: none"> • Tailored advisory services and support to companies on human resources, IT and management • Training programmes to improve skills of entrepreneurs • Tailored training and mentoring for women entrepreneurs 	<ul style="list-style-type: none"> • Business advice and training for export-oriented companies



The EU helps companies in **Azerbaijan** through the **EU4Business Initiative** and works together with the EBRD, EIB, KfW, the International Trade Centre, EUROCHAMBRES, UEAPME, OECD, and the World Bank.