Navigating Singapore eProcurement Platform

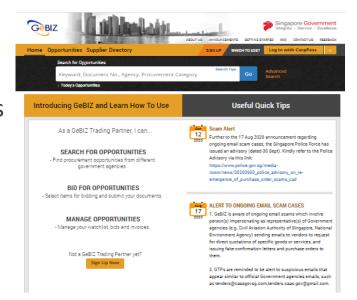


www.gebiz.gov.sg



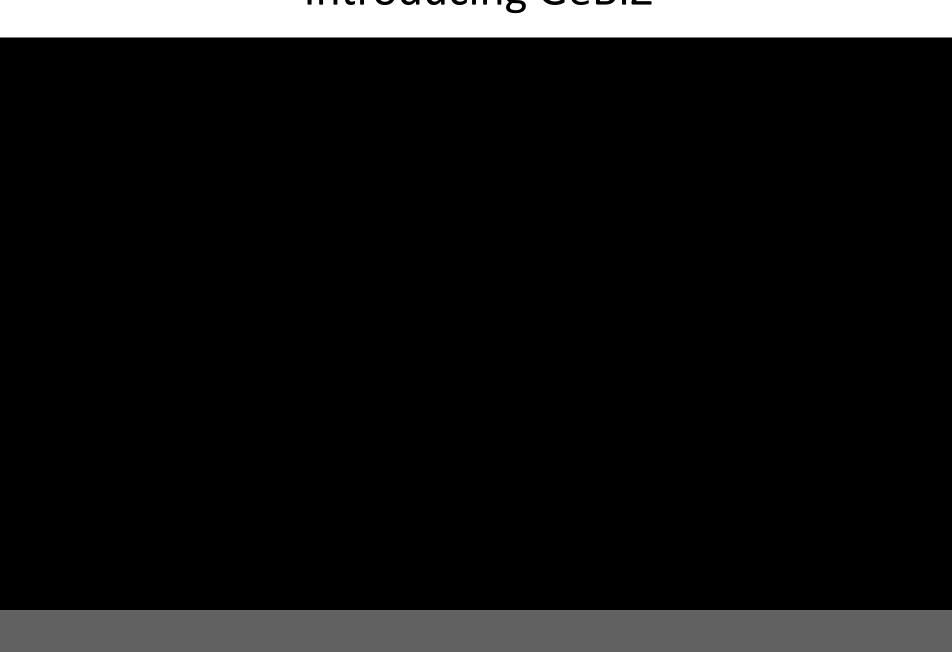
What is GeBIZ?

- Government Electronic Business System (GeBIZ) (http://www.gebiz.gov.sg)
- Integrated service-wide system for public officers to conduct procurement activities
- One-stop portal for local & foreign suppliers to view business opportunities & transact with Govt agencies



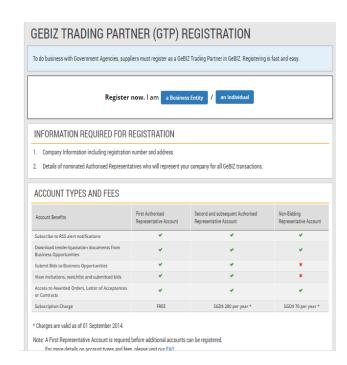


Introducing GeBIZ



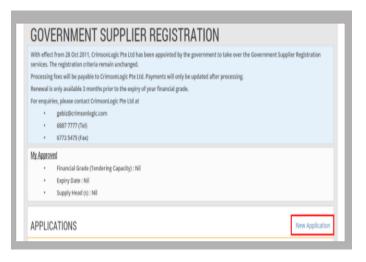
Registering as a GeBIZ Trading Partner

- Local and foreign suppliers can register as GeBIZ Trading Partner (GTP)
- To-date ~ 60,000 active GTPs
- GTP user account enables supplier to download documents and submit bids
- First user account is <u>FREE</u>
- 3 simple steps
 - Provide basic company info
 - Nominate an authorized representative
 - Indicate area of business



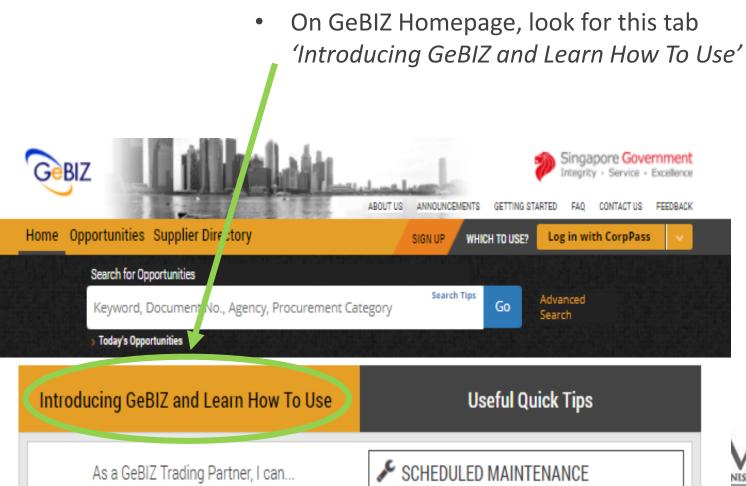


Registering as a Govt Supplier



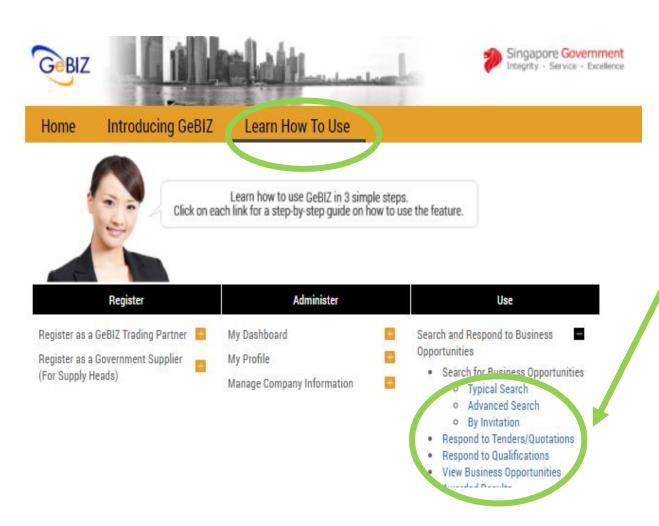
- Different from GTP registration
- Available for GTP (both local and foreign)
- Purpose : quick evaluation of a supplier's financial health
 - Financial statements submitted once and not repeatedly
 - Looks at Net Tangible Asset and annual Turnover
- Status as a Registered Govt Supplier valid for 1.5yr to 3 yr
- Registration required only for <u>some</u> tenders
 - If required, will be indicated in the Eval Criteria section of tender document

Navigating GeBIZ Functions





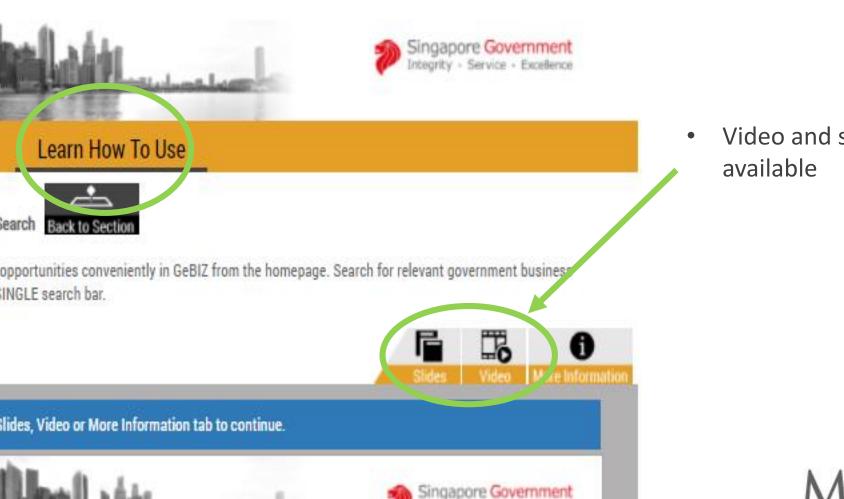
Navigating GeBIZ Functions



- Clicking the "+" button will reveal sub-topics
- Each sub-topic has a video and a deck of slides on how to perform various activities in GeBIZ



Navigating GeBIZ Functions



Video and slides



Searching for Opportunities

- Found on GeBIZ Homepage
- Searching for opportunities using "Google-like" search bar
 - By Agency, Procurement Category or Keywords etc.





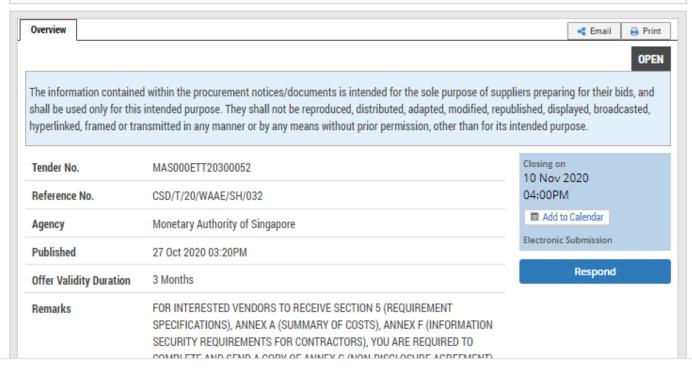
An Example of a Tender

Home > Opportunities > MAS000ETT20300052 > Overview

Back to Search Results

INVITATION TO TENDER FOR THE RENEWAL OF CA WAAE AGENT AND SERVER LICENCES AND ONSITE SUPPORT (CSD/T/20/WAAE/SH/032)

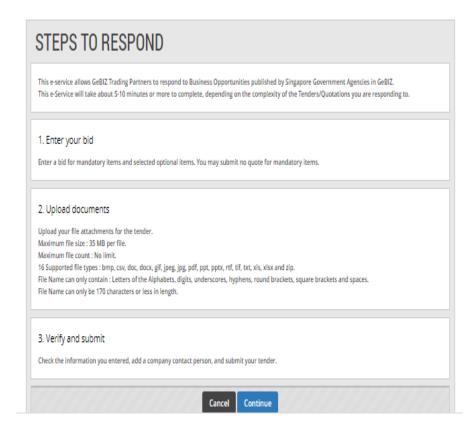
INVITATION TO TENDER FOR THE RENEWAL OF CA WAAE AGENT AND SERVER LICENCES AND ONSITE SUPPORT (CSD/T/20/WAAE/SH/032)





Submitting A Bid

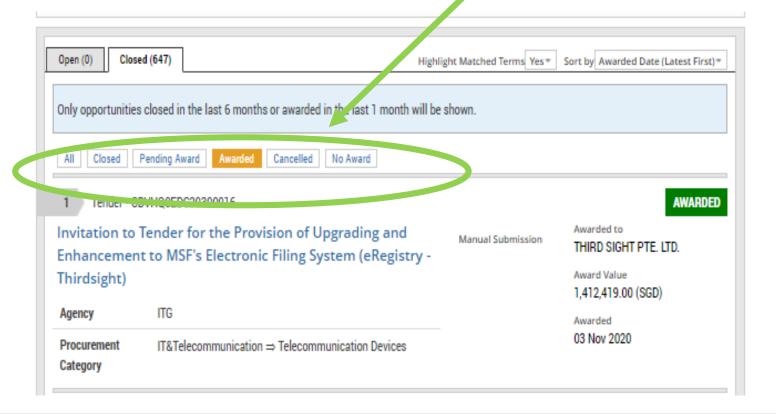
- Online bid submission via 3 steps
 - Enter Bid
 - Upload bid documents
 - Verify and submit





Checking Status of Tender

 Award Notice can be accessed via these tabs





Indicative Govt Procurement Opportunities listing

INDICATIVE GOVERNMENT PROCUREMENT OPPORTUNITIES

Showing 1157 results with...

Financial Year: FY20 / Procurement Type: Services

Refine Search

S/N	Financial Year / Likely Month of Purchase	Procurement Type / Description	Projected Procurement Value (SGD)	Agency	Primary Contact Person / Secondary Contact Person	Registration Head	Last Updated
1.	FY20 December	Services Appointment of Auditors for Financial Year ended 31 Mar 2022	> \$1 million to \$5 million	Jurong Town Corporation	Iris Guo 6883 3523 Iris GUO@jtc.gov.sg	EPU/SER/34	08 Oct 2020
2.	FY20 April	Services Provision of Digitisation Services	> \$1 million to \$5 million	Jurong Town Corporation	Wu Ruey-Lin 68855196 Wu Ruey-Lin@jtc.gov.sg Jenny Ang Lay Hoon 68855129 Jenny ANG@jtc.gov.sg	EPU/CMP/10	08 Oct 2020
3.	FY20 May	Services Provision of Offsite Document Storage Services	> \$1 million to \$5 million	Jurong Town Corporation	Irene Yong 68833725 Irene_YONG@jtc.gov.sg Sabariah Bte Aikhir 68855135 Sabariah_AIKHIR@jtc.gov.sg	EPU/SER/42	08 Oct 2020
4.	FY20	Services	> \$500,000	Jurong Town	Eric Lee Chuin		08 Oct

- Govt <u>indicative</u>
 purchasing plan for
 the financial year
- To allow suppliers to plan ahead



Some Things To Note

- Understand Requirements and Terms and Conditions
 - If you are unclear seek clarifications with the procuring Govt agency
- Evaluation Criteria
 - take note of Critical Criteria these must be met to be considered for award
- Avoid Submitting bids at the last minute
- Attend Tender Briefings or Site Show-rounds (if there are)
- Demonstrate Value-for-money and your Competitive Advantage
 - Address each criterion
 - Show how your bid will best meet each requirement
 - Emphasize areas where you exceed requirements



Thank You

