

Grow with European Union Finance Information Session

19 June 2024

Johari Rotana Hotel - Dar es Salaam

Time	Session Title
8:00 – 8:30	Arrival and registration
8:30 – 9:00	Opening speeches: <ul style="list-style-type: none"> ➤ Edward Claessen, Head of Regional Hub for East Africa, European Investment Bank ➤ Raphael Maganga, CEO, Tanzania Private Sector Foundation ➤ Charles Mwamwaja, Commissioner for Financial Sector Development, Ministry of Finance ➤ Cedric Merel, Head of Cooperation, European Union Delegation ➤ Ceremony for signature of grant contract “Inclusive Finance for Women and SMEs”
Access to finance opportunities for micro-enterprises	
9:05 - 10:15	Setting the scene - Overview of the micro-finance ecosystem – Kennedy Komba, Director for Financial Deepening and Inclusion, Central Bank of Tanzania Presentations of financing offers by: <ul style="list-style-type: none"> ➤ FSĐT impact grants under Inclusive finance for women and youth, Eric Massinda, CEO ➤ GIZ programme on Women economic empowerment for Africa, Julia Schappert, Team Leader Tanzania ➤ EFTA leasing for agriculture and other sectors, Jaqueline Mboya, Business Growth Strategy Manager ➤ Vision Fund microfinance, with a focus on agriculture, Deogratius Siria, Chief Operations Officer Questions and Answers Session moderated by Mihaela MARCU, Programme Manager for Access to finance, EU
Tea break	
Access to finance opportunities for SMEs - EIB	
10:35 - 12:00	Setting the scene - EIB credit lines to local banks for further on-lending to SMEs, Nicholas Nzioka, Investment Officer, EIB Presentations of financing terms and requirements under the EIB credit line and generally by: <ul style="list-style-type: none"> ➤ CRDB: Maregesi Shaaban, Head of Agribusiness ➤ KCB: Juma Abdul, Head of Retail ➤ NMB: (TBC) ➤ Sharing of experience by Riziki Haji Mmanga, Treasurer of Umoja ni Nguvu group. Questions and Answers Session moderated by Nicholas Nzioka, Investment Officer, EIB

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Access to finance opportunities for SMEs EFSD(+) Open architecture

12:05-13:15	<p>Setting the scene - EFSD+ open architecture by Alessandro Trevisan, Programme Manager for Infrastructure Investments, EU</p> <p>Presentations of financing offer by:</p> <ul style="list-style-type: none"> ➤ FMO NAZIRA – credit lines to for on-lending to women and youth SMEs, Faith Kathambi, Investment Officer ➤ EDFI AgriFI Finance Facility – direct and intermediated investments to agri- SMEs within coffee, tea and horticulture value chains, Guillaume Simoes, Investment Officer ➤ EDFI MSMEs Platform Plus – guarantee facility for intermediated finance, Sophie Laine, EU Mandated Expert ➤ Sharing of experience by EFTA Equipment Loan, Clerius Asiel, Head- Sales And Marketing <p>Questions and Answers</p> <p>Session moderated by Alessandro Trevisan, Programme Manager for Infrastructure Investments, EU</p>
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Lunch

Finance for start-ups

14:15-16:00	<p>Setting the scene - Tanzania start-up / innovation ecosystem, Janet Mortoo, Programme Manager for Business Environment, EU</p> <p>Presentations of financing offers by:</p> <ul style="list-style-type: none"> ➤ Funguo investment grants to start-ups, Joseph Manirakiza, Fund Programme Manager ➤ PesaTech investment grants to fintechs, Ivana Damianov, Country Lead Tanzania Inclusive Digital Economies ➤ CMSA Crowdfunding guidelines and procedures, Alfred Mkombo, Director of Research, Policy and Planning ➤ Serengeti Business Angels Network, Rodrique Msechu, Founder and Trade Adviser <p>Sharing of experience by two start-ups.</p> <p>Questions and Answers</p> <p>Session moderated by Janet Mortoo, Programme Manager for Business Environment, EU</p>
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Finance for corporate sector

16:05-16:35	<p>Setting the scene - Corporate finance in Tanzania and EU priorities for corporate investments, Karina Dzialowska, Head of Economics and Governance</p> <p>Presentations by:</p> <ul style="list-style-type: none"> ➤ EIB offer for corporate sector, Edward Claessen, Head of Regional Hub for East Africa, European Investment Bank ➤ DEG (German Development Bank) offer for corporate sector, Antje Steiner, Director Regional Office East Africa <p>Questions and Answers</p> <p>Session moderated by Karina Dzialowska, Head of Economics and Governance, EU</p>
16:05-16:35	<p>Closing remarks – European Union representative</p>
16:35	<p>Networking cocktail</p>