

# How to export to the European Union?



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Delegation of the European Union to Thailand





## What is the Export Helpdesk?

A tool to facilitate exports from developing countries into the EU

An internet service

An interactive database on trade in goods

Free of charge and free access

In 6 languages: English, French, Spanish, Portuguese,

**Arabic** and Russian





# Why?

### **Trade and Development Agenda**



**Contribution to Doha Development Round** 



Special and Differential Treatment for developing countries

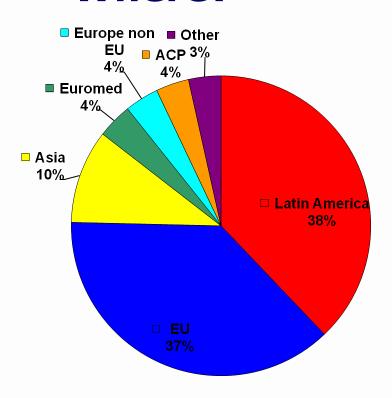


**Practical tool for trade facilitation** 

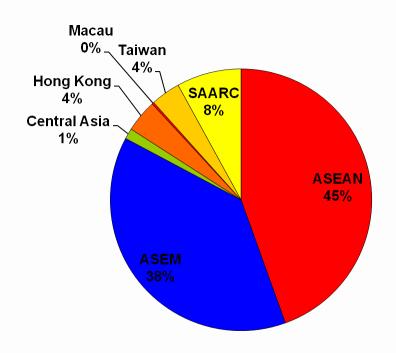




### Where?



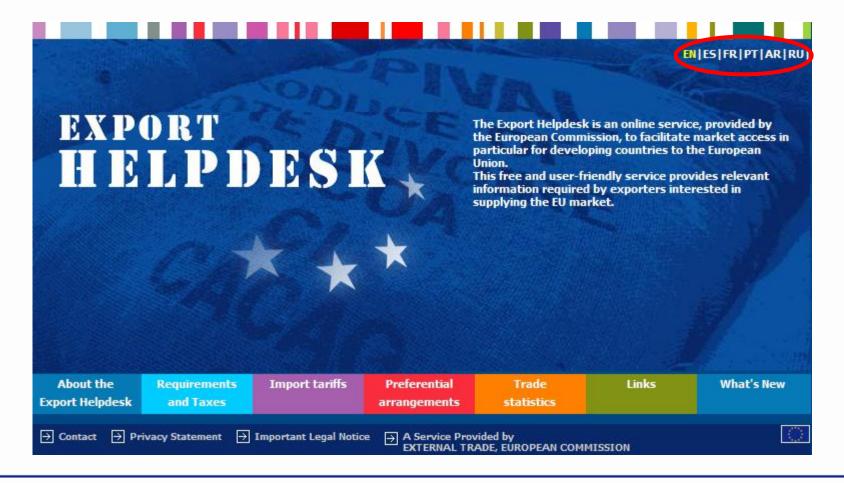
# **Export Helpdesk** use in your region







### www.exporthelp.europa.eu







### What's the Export Helpesk?

About the Export Helpdesk

Requirements and Taxes Import tariffs

Preferential arrangements Trade statistics Links

What's New

Brief explanation on what you can find in this website and how

**Examples** 

**Glossary** 

**Help tools** 

Welcome

How to export to Europe

What information can you find on this site

How to find information

Help available on the Export Helpdesk

Understanding EU legal texts

Glossary

FAQ





### What do I need to know before?

About Requirements Import tariffs Preferential Trade Links What's New the Export Helpdesk and Taxes statistics

**Overview of import procedures** 

**General** requirements to import to the EU

**Specific** requirements of the EU applicable to the import of a specific product

**Taxes** applicable to all products in the EU

SPECIFIC REQUIREMENTS			
INPUT FORM			
Enter a product code (2,4,6,8 digits)	Browse or Search.		
Select a country of origin	· •		
Select a destination country	- v		
	View		

070930

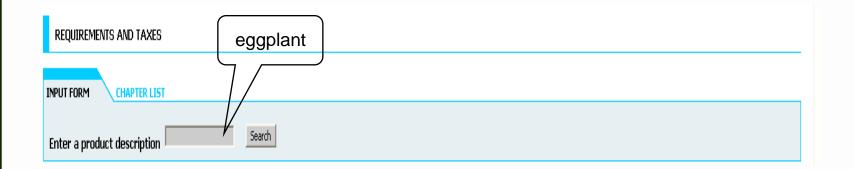
Aubergines (eggplants)





### What do I need to know before?

About Requirements Import tariffs Preferential Trade Links What's New the Export Helpdesk and Taxes statistics



SEARCH RESULTS CHAPTER LIST SEARCH BACK

Code Product Description

0709 Other vegetables, fresh or chilled





# What do I need to know before?

About Requirement and Taxes		Preferential arrangements	Trade statistics	Links	What's New
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Select a destination country	Finland				
	View				
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## What do I need to know before?

About	Requirements	Import tariffs	Preferential	Trade	Links	What's New
kport Helpdesk	and Taxes		arrangements	statistics		
Requirements ar	d Taxes					
SPECIFIC RE	QUIREMENTS					
REQUIREMENT LIS						
Product Code	07093000					
Origin Country	Theland					
Destination Country	Finland					
Code	Product Description					
07	EDIBLE VEGETABLES AN	CERTAIN ROOTS AND TUBERS				
0709	Other vegetables, fresh	or chilled				
0709 30	-Aubergines (eggpla	nts)				
Specific requirem	ents for 07093000					
□ Control of conta	minants in foodstuffs			EU/FI		
		ducts intended for human consumption		EU/FI		
	foodstuffs of non-animal origin			EU/FI		
Labeling for foo	ands for fresh fruit and vegetables			EU/FI		
Plant health con				EU/FI		
→ Voluntary - Prod	ucts from organic production			EU/FI		
		Internal Taxes				
VAT		Excise				
13%						
	te (dd/mm/yyyy): 01/07/2011	Latest Revision I	Date (dd/mm/yyyy): 01/07/2011			
Administrations. C the European Con	are has been taken to ensure the a mission or the data providers for ar pslation, therefore full accuracy car	e considered as an official source neither couracy of the information contained wit by inadvertent errors or omissions. Indee only be guaranteed upon consultation of	hin the database, but no responsibility o not taxes' rates and exemptions are esta	an be accepted by blished by the		
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Overview of Im	port Procedures	FI • VAT		rt e	This project is funde	ed by the European U
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### What do I need to know before?

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#### Plant health control

The imports into the European Union (EU) of plants, plant products and any other material capable of harbouring plant pests (e.g. wooden products and containers, soil, etc) may be subject to the following protective measures, as established by Council Directive 2000/29/EC (03 L-169 10/07/2000) (CELEX 32000L0029):

- 1. Import Bans;
- 2. Phytosanitary certificate and/or phytosanitary certificate for re-export;
- 3. Customs Inspection and plant health checks;
- 4. Importers Register;
- 5. Advance notice on imports.

These phytosanitary measures are intended to prevent the introduction and/or spread of pests and organisms harmful to plants or plant products across the EU boundaries. Those measures enforce the International Plant Protection Convention (IPPC)—FAO, to which EU Member States are contracting parties and which sets out the basic rules and control procedures to secure a common and effective action to protect the countries' agricultural and forestry resources.

The IPPC requires every contracting country to establish a national plant protection organization to inspect growing crops and to report on pests and control them. A complete listing of the national plant protection organizations (NPPOS) can be found at the official website for the IPPC (http://www.ippc.int/).

French Overseas Departments and Spanish Canary Islands, in view of theirs agricultural and ecological characteristics, may request additional conditions to those laid down in the Directive assuming they are justified on grounds of the protection of health and life of plants in their territories.

Council Directive 2000/29/EC establishes several exemptions for each phytosanitary measure (e.g. plants and plant products for trial, scientific purposes, work on varieties selection; internal transit; small quantities that do not pose a risk of spreading harmful organisms etc.). They are usually granted for a limited period, subject to special import conditions and to a specific licence.

#### 1. Import bans

Member States shall ban the introduction into their territory of:

- A. Certain particularly dangerous harmful organisms, which are listed in Annex I, Part A to Council Directive 2000/29/EC.
- B. Plants and plant products listed in Annex II, Part A, where they are contaminated by the relevant harmful organisms listed in that part of the Annex to the Directive.
- C. Plants or plant products listed in Annex III, Part A, where they originate in the relevant countries referred to in that part of the Annex to the Directive.
- D. Plants, plant products and other objects listed in Annex IV, Part A, except for those meeting the special requirements indicated in that part of the Annex to the Directive.

In relation to wood packaging, the provisions introduced by Commission Directive 2004/102/EC (0J L-309 06/10/2004) (CELEX 32004L0102) establish that wood packages of any type (cases, boxes, crates, drums, pallets, box pallets and other load boards, pallet collars, etc) shall go through one of the approved treatments specified in Annex I to FAO International Standard for Phytosanitary Measures No. 15, bear the corresponding mark as specified in Annex II and be made from debarked wood (this requirement is postponed until 1 January 2009 according with Commission Directive 2006/14/EC (0J L-34 07/02/2006) (CELEX 32006L0014).

Commission Decision 2005/51/EC (0J L-21 25/01/05) (CELEX 32005D0051), authorises Member States to provide derogations with regard to the prohibitions referred to in point 14 of Annex III Part A and point 34, section I, Part A, Annex IV above mentioned for soil originating in certain third countries under specific conditions provided for in the Annex of the same Decision and destined for treatment in dedicated hazardous-waste incinerators.

Certain areas of the EU, that are free from plant pests established elsewhere in the EU, have been designated as "protected zones" and may be affected by special bans and requirements to prevent spreading of harmful organisms to particular crops (Annex I Part B; Annex II Part B; Annex III Part B and Annex IV Part B to Council Directive 2000/29/EC).

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### What do I need to know before?

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#### 3. Customs inspection and plant health checks.

In addition to the above mentioned certificates, the plants and plant products listed in Annex V, Part B to Council Directive 2000/29/EC shall, from the time of their entry in the BJ, be subject to customs inspections and supervision by the responsible official bodies.

The inspections shall consist in:

- . Documentary checks establishing that the required certificates, alternative documents or marks have been issued or satisfied
- . Identity checks establishing that the plants, plant products or other objects conform to the ones declared on the required documents and
- Plant health checks establishing that the plants, plant products or other objects, including their wood packing material if any, comply with the specific requirements and phytosanitary measures specified in Council Directive 2000/29/EC and can be imported into the EU.

The inspections must be made at the point of entry into the EU at the proper Member State's border inspection post (BIP). However, identify checks and plant health checks may be carried out at the place of destination provided that there is satisfaction of specific guarantees and documents regarding transport of plants and plant products determined for each particular case.

#### 4. Importers register

Importers, whether or not producers, of plants, plant products or other objects, listed in Annex V, Part B to Council Directive 2000/29/EC must be included in an official register of a Member State under an official registration number.

#### 5. Advance notice on imports

Member States may require airport authorities, harbour authorities, importers or operators to give, as soon as they are aware of the imminent arrival of a consignment of plants, plant products and other objects advance notice to the customs office of point of entry and to the official body of point of entry.

In addition and without prejudice to provisions of Council Directive 2000/29/EC, plants, plant products and any other material capable of harbouring plant pests may be subject to emergency measures.

#### Legislation

#### EU legislation on plant health control

#### Other information sources

European Commission - DG Health and Consumer Protection:

http://ec.europa.eu/food/plant/organisms/index\_en.htm

#### Additional information for Finland

#### Inspection Procedure

In part of plant and plant medical can only be done through the authorised points of entry and from the time of their arrival will be subject to the supervision of the officials of the competent authorities under customs surveillance.

The points of entry are situated at Helsinki, Karigasniemi, Kofka, Lappeenranta, Niirala, Nuijamaa, Näätämö (Neiden), Raahe, Tampere, Turku, Vaailmaa, Vainikkala, Vantaa and Vartius. Wood material from Russia is also allowed to be imported at some other points.

The importer or its representative must give advance notice of the arrival and submit a request for inspection that should at least contain:

- . The "Taric" code (the product identification in the European Integrated Tariff Nomenclature)
- · An statement indicating that the consignment contains produce of phytosanitary relevance
- · Reference number(s) of the required phytosanitary documentation
- · Official registration number of the importer

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# What do I need to pay at customs?



# Duty applicable to a product for all countries outside the EU

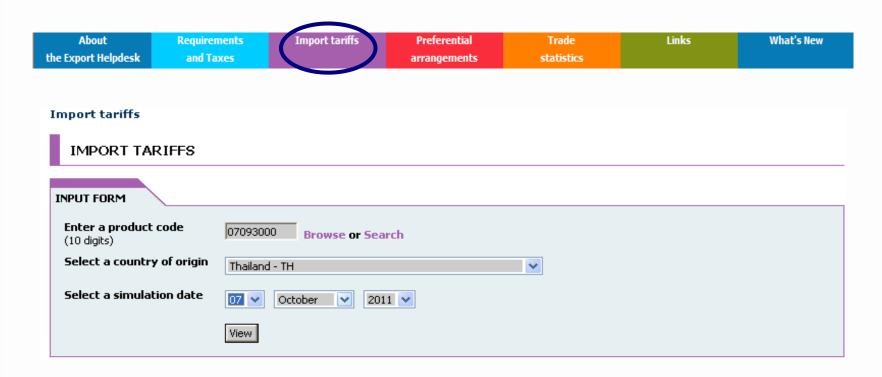
Preferential duty applicable to a particular country

INPUT FORM				
Enter a product code (10 digits)	Browse <b>or</b> Search			
Select a country of origin	-			
Select a simulation date	02 v July v 2010 v			
	View			





# What do I need to pay at customs?







### What do I need to pay at customs?

About Requirements Import tariffs Preferential Trade Links What's New the Export Helpdesk and Taxes arrangements statistics IMPORT TARIFFS RESULTS **Product Code** 0709300000 Thailand Country of origin Simulation date October 7, 2011 Code **Product Description** 07 EDIBLE VEGETABLES AND CERTAIN ROOTS AND TUBERS 0709 Other vegetables, fresh or chilled 0709 30 -Aubergines (eggplants) Add. Measure Type Tariff Conditions Footnote Regulation/ Origin Decision ERGA OMNES Third country duty 12.8 % R2204/99 GSP (general arrangement) Tariff preference 9.3% R0732/08 Thailand Entry into free circulation **Show** CD597 R1099/10 (restriction) Footnotes CD597 The release for free circulation shall be subject to the presentation of a common entry document or its electronic equivalent duly completed by the competent authority once all controls required have been carried out and favourable results from physical checks, where such checks are required, are known Source DG Taxation and Customs Union Taric: 07/10/2011





### How do I proof the origin of my product?

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**Outline of various preferential arrangements** 

**Proof** of origin certificate

Specific conditions as regards the origin of the product

Remember: without the proof of origin, your product will not benefit from preferential tariff rate

INPUT FORM
Select a regime

Introductory Notes
Enter a product code (2,4 digits)

Browse or Search

View

View





### How do I proof the origin of my product?

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#### Preferential arrangements

#### RULES OF ORIGIN

#### GSP RULES AS FROM 1 JANUARY 2011 - CHAPTER07 - DETAIL

HS heading		Working or processing, carried out on non-originating materials, which confers originating status
Chapter	Edible vegetables and certain roots	Manufacture in which all the materials of
7	and tubers	Chapter 7 used are wholly obtained

#### How to read the rules of origin?

- 1. Columns 1 and 2 describe the product obtained. Column 1 gives the chapter number, 4-digit heading or 6-digit sub-heading number used in the Harmonized System, as appropriate. Column 2 gives the description of goods used in that system for that heading or chapter. For each entry in columns 1 and 2, subject to Note 2.4, one or more rules ("qualifying operations") are set out in column 3. These qualifying operations concern only non-originating materials. Where, in some cases, the entry in column 1 is preceded by "ex", this signifies that the rule in column 3 applies only to the part of that heading as described in column 2.
- Where several Harmonized System headings or sub-headings are grouped together in column 1 or a chapter number is given and the
  description of products in column 2 is therefore given in general terms, the adjacent rule in column 3 applies to all products which, under the
  Harmonized System, are classified in headings of the chapter or in any of the headings or sub-headings grouped together in column 1.
- Where there are different rules in the list applying to different products within a heading, each indent contains the description of that part of the heading covered by the adjacent rule in column 3.
- Where two alternative rules are set out in column 3, separated by "a/", it is at the choice of the exporter which one to use.
- 5. In most cases, the rule(s) set out in column 3 shall apply to all beneficiary countries (i.e. both those benefiting from the "Special arrangement for least developed countries" (LDCs) of GSP (also known as Everything But Arms or EBA), and those benefiting from the GSP general arrangement or the Special incentive arrangement for sustainable development and good governance, also known as "GSP Plus". However, for some products a less stringent rule shall apply for products originating in LDCs. In these cases, column 3 is split into two sub-columns, (a) and (b), with sub-column (a) showing the rule applicable to LDCs and sub-column (b) showing the rule applicable to all other beneficiary countries.

The countries benefiting from the special arrangement for the least developed countries are listed in Regulation (EC) No 732/2008.

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## Where can I get the facts & figures?

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# To find potential markets in the European Union

To obtain detailed statistics about trade flows







# Where can I get the facts & figures?

About Import tariffs Preferential Links What's New Requirements Trade the Export Helpdesk and Taxes arrangements statistics Trade statistics TRADE STATISTICS RESULTS DOWNLOAD AS TAB OR XL5 FILE Trade Statistics (Imports) EUR27 / Thailand For commodity 07093000 in Year 2007,2008,2009,2010 Code **Product Description** 07 EDIBLE VEGETABLES AND CERTAIN ROOTS AND TUBERS 0709 Other vegetables, fresh or chilled 0709 30 -Aubergines (eggplants) Indicators Import Value **Import Value** Import Value Import Value (1000 EURO) (1000 EURO) (1000 EURO) (1000 EURO) Reporters EUR27 EUR27 EUR27 EUR27 Years 2007 2008 2009 2010 **Partners** Thailand 2 150.130 948.120 1 320.810 775.310 Source Eurostat Comext: 05/09/2011 - Other sources





## How can I find potential customers?

**About** Preferential Trade What's New Requirements Import tariffs the Export Helpdesk and Taxes statistics arrangements LINKS **Chambers of Commerce** This section provides information concerning EU and Member State authorities and international organisations involved in trade operations and trade promotic Please choose a link category by clicking on it. FUROPEAN LINTON - INSTITUTIONS Directorates-General • EC - Development Programmes CUSTOMS AND TAXATION ORGANISATION European Union Trade associations • 27 Member States (European Union) • Candidate countries for European Union Accession STATISTICS RESOURCES European Union **Business directories** HAMBERS OF COMMERCE AND INDUSTRY · 27 Member States (European Union) PROFESSIONAL ASSOCIATION: • European Union International **Market Places** BUSINESS DIRECTORIES MARKET PLACES EVENTS PRIVATE FOOD QUALITY STANDARDS





How can I get regularly informed?

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statistics

Links

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# To subscribe to the

# **EXPORT HELPDESK Newsletter**



# In this issue ... EU launches major new trade relationship with Latin America ... Panama soon to have wider access the EU ... Soutoms security in a few clicks ... EPAs in brief. ... Ald for Trade: going further. News in brief ... Events in Brief

#### Welcome by Karel De Gucht

European Commissioner for External Trade

Dear reader,

The European Trade policy had a distinct Latin American flavour last month.

In a recent Summit in Madrid together with my Latin American and Caritibean counterparts, we deepened our trade relationships in many ways depending on the partners concerned.

We reached a comprehensive trade agreement with Colombia and Peru, we forged a trade deal on a regional basis with Central America, relaunched trade negotiations with Mercosur and held the first meeting of the EU-CARIPORUM Economic Partnership Agreement Joint Council



This is good news for the trade and development community. It is precisely because we face challenging times that we must open the doors wider for trade, thereby ensuring increased regional and

Negotiations such as these are defining moments in a trade relationship. With Cariforum, we have set up the institutions that will accompany the implementation of the Economic Partnership Agreement.

Besides the Carblean nations, the EU is also going further in its relations with the countries of Africa and the Proc. Over the past months I have had the opportunity to discuss the progress of the European Parthership Agreement's have the potential to overther the process of the European Parthership Agreement's have the potential to overthe the formwork for economics to potential to overthe the formwork for economics to potential to overthe the formwork for economics to other themselves regionally and globally. The history of global thade contains many srecesterist. If ally believe in this day will work hard to reach full and comprehensive agreements with the ACP countries in the fulture.

And the future is not that for way. The EU is currently enhancing its trade gool for the future and we would level much interested to know your opinion. In this edition of the Export Helpdesk reweistlers you will learn how to make reweistlers you will allow he will care the policy known. You will also be informed on how the business community in developing countries uses the Export Helpdesk to access European markets.

I hope you enjoy reading the Newsletter





# Where can you get further information?

**Contact the EU Delegation in Thailand at:** 

Kian Gwan House II, 19th floor,

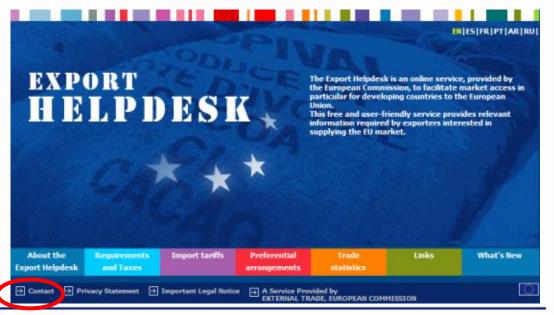
140/1 Wireless Road,

Bangkok 10330

Tel: 66-2 305.26.00 Fax: 66-2 255.91.13 / 14

delegation-thailand@eeas.europa.eu

Or the Export Helpdesk team





# Thank you for your attention

Your first step: check the Export Helpdesk www.exporthelp.europa.eu