



EUROPEAN UNION

DELEGATION TO THE REPUBLIC OF BOTSWANA AND SADC

INVITATION FOR EXPRESSION OF INTEREST

Advisory services for the implementation of the Private Sector Development Programme in Botswana

This Expression of Interest cancels the one published on 15th of April 2016. All parties having expressed interest in the previous one should apply again if interested.

The Delegation of the European Union to Botswana and SADC wishes to invite interested parties to express interest in providing technical assistance in the form of a Senior Advisor to strengthen the management and implementation capacity of Business Botswana in order to achieve the objectives of the Private Sector Development Programme (PSDP).

Contracting Authority

EU Delegation to Botswana and SADC

Nature of contract

Service Fee Based

Contract description

Under the joint responsibility of the EU Delegation and Business Botswana (BB), services will be required for assisting the implementation of PSDP with various operational, administrative and financial advisory tasks.

The PSDP was developed within the framework of the Private Sector Development Strategy, in partnership with the Ministry of Investment, Trade and Industry (MITI) of the Government of Botswana, the Botswana Confederation of Commerce, Industry and Manpower (BOCCIM, currently Business Botswana) and with the Center for the Development of Enterprises (CDE) under the private sector component of the 10th EDF Empowerment of Non-State Actors program. The implementation of the initially three (3) years programme with the total budget of 2.8 Million Euro, started in April 2013 within the framework of a Contribution Agreement with CDE. Following the decision on the closure of the CDE, as well as the need to extend the duration of the programme, the implementation of the remaining activities were transferred to Business Botswana (BB) with a Grant agreement for duration of one year with a budget of 1,1 Million Euro. The program is meant to support private sector development for the purpose of improving the business environment in Botswana and stimulate economic diversification in the private sector as well as to increase the role of SMMEs in the economy. For further information on the programme, please visit: www.botspsdpmade.org.

Contract duration

Eight (8) months with seven (7) months input, with possibility of 6 months extension should the need arise.

Indicative starting date

August, 2016

Maximum Budget

125,000 €

Financing

10th European Development Fund

CONDITIONS OF PARTICIPATION

Selection criteria

- 1) Economic and financial capacity:
 - a. **for natural persons:**
 - The financial situation of the candidate should not be in deficit, taken into account debts;
 - b. **for legal persons:**
 - The average annual turnover of the candidate must exceed the maximum budget of the contract.
- 2) Professional capacity:
 - The candidate is currently working/has worked during the past 5 years as manager and/or team-leader in fields related to private sector development.
- 3) Technical capacity:
 - The candidate has worked successfully on at least one project, with a budget of at least that of this contract, in fields related to private sector development in the past five years

Details to be provided by the interested parties

Interested parties are requested to submit written Expressions of Interest (*EOI*), including all relevant information to be able to assess compliance with all the selection criteria detailed above.

No additional or supporting documents are required at this stage. Only the written Expression of Interest including all the elements referred above.

Deadline for receipt of applications

10th June 2016, 11hrs Botswana time

How applications may be submitted

Expression of Interest should be posted or hand delivered the Delegation of the European Union to Botswana and SADC, Plot 758, Robinson Road, Gaborone, Botswana,

or

sent by e-mail mentioned both email to contacts shown below:

Mr. Tebogo Matlhare: tebogo.matlhare@eeas.europa.eu

Ms. Vivien Rigler: vivien.rigler@eeas.europa.eu

The interested parties will receive an acknowledgement of receipt that makes proof of compliance with the time-limit of receipt.